



**Press Release 11-28-11**

## **“PAN Adds New Member”**

**The Packaging Alliance Network (PAN) is pleased to announce that Vanguard Packaging of Kansas City, MO has joined the group as it's 12<sup>th</sup> member. PAN was founded in 1999 when a group of Independent Converters decided to take the AICC FirstPak Initiative a step further. PAN's annual sales this year should exceed \$30 million. Further information about PAN can be found at [www.packallnet.com](http://www.packallnet.com) .**

**Vanguard will join Allpak-Trojan, Arvco Container, Center Containers, Jamestown Container, Liberty Carton, Orange County Container, Royal Containers Ltd, Royal Group, Stronghaven, York Container and Unicorr as the newest member of the PAN joint selling group.**

**According to Bill Kovack, PAN Managing Director, “PAN will continue to add new members when we can fill both geographic coverage and customer service needs.**

**We are very pleased to have Vanguard join our organization and believe there will be some strong innovative synergy with this addition.”**

**Vanguard CEO Mark Mathes is pleased to be part of PAN, stating “Vanguard is very excited to join the Packaging Alliance Network. The opportunity to join such premier Independents across North America in joint marketing and manufacturing projects makes us a much better supplier to our customer base.”**